PARTNER BRIEF FOR SALESFORCE ACCOUNT EXECUTIVES · NOVEMBER 2026

# An implementation partner your customers can count on.

Abstrakt Solutions is a Salesforce Select partner based in St. Louis. We implement, integrate and support Salesforce for customers across the U.S., including Salesforce-funded Jump Starts.

**Select**
Salesforce partner tier

**138**
Certifications

**4.95/5**
from 92 AgentExchange reviews

**Since 2017**
Salesforce consulting partner

## WHEN AES BRING US IN

### Your customer needs an implementation partner

The deal is closed or closing. We scope, implement and integrate the clouds you sold, including Jump Starts, with a named team.

### You want a partner in an open deal

We join discovery and give the customer a written scope with assumptions and phases, so the services side is handled.

### An existing customer is struggling

Low adoption or a stalled build puts the renewal at risk. Customers you refer get a free Salesforce health check, then we get the account back on track.

**We respond to every AE within 4 business hours.** Customers you refer get a free Salesforce health check.

## Credentials

- Salesforce Select partner since 2017; Salesforce customer since 2009
- 138 certifications across a team of 51
- Authorized Salesforce Jump Start partner
- 12 MuleSoft Certified Integration Architects and 8 MuleSoft Certified Platform Architects
- Agentforce Center of Excellence built from forty production AI deployments
- Gong partner since 2023, 900+ Gong projects
- Certified in the Claude Partner Network

## 7 Salesforce accreditations

- Professional Services Expert Partner
- Financial Services Accredited Partner
- Healthcare & Life Sciences Accredited Partner
- Manufacturing Accredited Partner
- Automotive Accredited Partner
- Engineering, Construction & Real Estate Accredited Partner
- High Tech Accredited Partner

## Clouds and platforms we implement

Sales Cloud | Service Cloud | Field Service | Marketing Cloud & Account Engagement | Revenue Cloud / CPQ | Financial Services Cloud | Experience Cloud | Data 360 | Agentforce | MuleSoft | Tableau | Gong | Claude, powered by Anthropic

RESULTS FROM OUR PROJECTS

## What customers got.

**203%**
Growth in new accounts

### A building-products manufacturer grew new accounts 203% after replacing mailed-in paper forms with Salesforce

A window manufacturer whose reps still mailed in handwritten forms moved to Sales Cloud and grew from 34 to 103 new accounts in a single year.

**99**
Reps adopted in 30 days

### A manufacturer took Salesforce from zero adoption to all 99 reps with NetSuite integration

After too many admins overcomplicated its org, a manufacturer streamlined Salesforce, integrated NetSuite, and moved from zero usage to full adoption by 99 reps in 30 days.

**2,300**
Accounts migrated

### A cybersecurity company unified sales and support on Salesforce and migrated 2,300 accounts in 6-8 weeks

A growing cybersecurity firm consolidated an archaic CRM and a homegrown ticketing system into Sales Cloud and Service Cloud as a single pane of glass.

**75-100**
Workers tracked license-free

### An industrial-services firm rescued a failed $100K Field Service build and cut licensing for 75-100 field workers

After a previous partner delivered an unusable Field Service system for over $100,000, the company got working multi-day scheduling and license-free tracking for contract labor.

## How working together goes

1. **Introduce us.** Tell us the customer, the clouds, where the deal stands and what worries them. We respond within 4 business hours.
2. **We match the right lead.** A consultant who has delivered that cloud in that industry.
3. **Discovery with the customer.** We find the risks early: data, integrations, security, adoption.
4. **Written scope and estimate.** Assumptions and phases in writing.
5. **Implementation with a named team.** The people who scoped it deliver it, and we keep you informed.
6. **Adoption and what comes next.** We measure adoption after launch; a successful phase one makes the next conversation easy.

## Bring us into your next deal.

Send the opportunity through our AE page or call us. We respond within 4 business hours with the right consultant for the cloud and industry.

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Figures from our AgentExchange listing (checked 2026-10-15) and published case studies at abstraktcloudsolutions.com/success.